EXTRAORDINARY POPULAR DELUSIONS

c. **2014**

© Carlos "Charlie" Tarango 2014 www.talentseekscapital.com

"Speculation"

" There is Nothing New on Wall Street or in....Speculation.

What has Happened in the Past will Happen Again, and Again, and Again, and Again.

This is because Human Nature does Not Change, and it is Human Emotion Solidly Built into Human Nature, that Always gets in the Way of Human Intelligence. "

JESSE LIVERMORE

TIME & YIELD	4
"99/1"	11
THE FALSE PROPHETS	16
TIME, PRICE & VOLUME	18
"RANDOMNESS"	23
THE INVISIBLE HAND	26
DEBT	29
OIL	33
DEPTH, NOT VOLUME	34
"MASSIVE, NOT PASSIVE"	35
THE TRUE "BULL"	39
SECULAR, NOT CYCLICAL	41
POPULAR DELUSIONS	44
THE REAL BOTTOM	49
DEFINING GENIUS	50
LEADERSHIP & OPPORTUNITY	52
THE GRAVITY OF CAPITAL	53
THE 1/10 PRINCIPLE	54
REFERENCES OF NOTE	55

TIME & YIELD

YIELD IS THE BY-PRODUCT OF THE INTERACTION OF CAPITAL AND TIME

THE "ART" OF POSITION =

SPREAD BETWEEN RISK AND YIELD IS WIDEST RELATIVE TO <u>BOTH</u> TIME AND PRICE =

THIS IS THE SLIDE RULE WHERE YIELD IS DETERMINED

IT IS SECULAR = DIVERSIFICATION = WORLD IS FLAT

JUDGMENT CANNOT BE QUANTIFIED; APPLICATION CAN

=

JUDGMENT HAS HIGHEST UTILITY APPLIED MINIMALLY

THIS IS THE HAND WHICH TIPS THE SLIDE RULE

<u>TIME IS THE LEVELER</u> = **FUNDAMENTALISM IS A PASSENGER**

IT IS NOT MATHEMATICAL SYMBOLS OR FORMULAS, BUT RATHER MATH'S EXPRESSION IN MARKETS:

WHAT MATH SAYS, NOT HOW OR WHY = WHERE THE ANSWERS LAY

THE DIFFERENCE BETWEEN TALENT AND AMBITION IS WHERE GREED IS MEASURED

THE MARKET IS WHERE THE MOST \$ CAN BE MADE AND DEMANDS THE HIGHEST SKILL, NOT TO GET IT, BUT TO KEEP IT

LACK OF VOLUME AND PAUCITY OF "SHORT SELLERS"= BUILDING WITH MANY MISSING FLOORS

MARKET CANNOT BE TIMED OR RUSHED, ONLY FOOLS TRY

MARKET CAN ONLY BE TRADED ON WHAT IS, NOT WHAT SHOULD BE

YOU HAVE TO TAKE IT ALL IN, YET TUNE IT ALL OUT THIS IS WHAT IS SO HARD THAT MANY "NOT AT ALL IN THE SUCKER CLASS" SIMPLY CANNOT DO

I EASE, NOT JUMP INTO POSITION

I CAN SEE THE <u>EFFECT</u> OF WHAT ANYONE AND EVERYONE IS DOING IN ANY <u>MAJOR ISSUE</u>, AND TRADE IT, PURELY ON <u>PRICE AND VOLUME</u> = PARTIES OR MOTIVES IRRELEVANT = <u>MANIPULATION IS A LAME EXCUSE</u>

CONTROL IS EXERCISED THROUGH KNOWLEDGE, NOT POSSESSION NOWHERE IS THIS MORE TRUE THAN IN MARKETS

YOU CAN'T SPEED UP EXPERIENCE, BUT YOU CAN SPEED UP KNOWLEDGE

I LOST MANY NIGHTS SLEEP IN THE "DAYS OF MY IGNORANCE" THEY HAVE NO TIME LIMIT AND THERE IS NO IMMUNITY; ONLY CURE

© Carlos "Charlie" Tarango 2014 5 www.talentseekscapital.com

EXTRACTING YIELD IS A PROCESS, NOT AN EVENT EASILY UNDERSTOOD; A DIFFERENT MATTER IN APPLICATION

"IDLE" CAPITAL PRODUCES MORE YIELD OVER TIME THAN CAPITAL WRONGLY OR POORLY POSITIONED ONCE ONE GRASPS THIS, ONLY THEN CAN THEY BEGIN TO LEARN

RELATIVE TO "TIME" THE BEST POSITION IS NOT ALWAYS THE "WINNING POSITION" ON THE MOMENT – BUT RATHER BUILT OVER TIME

IT IS NOT WHETHER YOU "WIN" OR "LOSE" IN A POSITION, **BUT RATHER HOW YOU ARE POSITIONED RELATIVE TO TIME WHICH DETERMINES YIELD**

"R SQUARED" AS APPLIED TO MARKETS, IS A MIRAGE AND YET **ANOTHER CONCEPTUAL ATTEMPT TO PRODUCE A RELIABLE EQUATION** BASED ON THE INPUTS OF HUMAN NATURE AND MATHEMATICS, INFRA

CORRELATION IS BOTH CONTRARY TO AND MISAPPREHENDS THE UNDERSTANDING & APPLICATION OF TIME

LIKE SPACE AND TIME,

AGGREGATE CAPITAL CAN ONLY OCCUPY ONE POSITION AT A TIME: **NET LONG OR NET SHORT**

> CORRELATION" AND "PAIR TRADES", ETC., ETC., IN ALL SUBTLETIES AND VARIANCES IN MARKETS **ARE EQUIVALENT TO THROWING DARTS =**

WHY CORRELATION WORKS UNTIL IT "DOESN'T"; "DOESN'T" OVER TIME NEGATES WHEN IT DOES = WORTHLESS

© Carlos "Charlie" Tarango 2014 6 www.talentseekscapital.com

THE "MARKET" IS A CONFIDENCE DESTROYING MACHINE FUELED BY DREAMS AND DELUSIONS

ANYONE TRADING WITH "STOPS" CAN NEVER MASTER THE MARKET MUCH LESS THEMSELVES

"STOP" = POOREST FORM OF RISK CONTROL AND OVER TIME ACTUALLY <u>COSTS MORE YIELD THAN CAPITAL THAT WAS AT RISK</u>

RISK CONTROL IS EXCERISED AT THE OUTSET OF POSITION, NOT AT ANY TIME THEREAFTER

TO THINK AND ACT OTHERWISE REFLECTS A LACK OF UNDERSTANDING OF THE FUNDAMENTAL RELATIONSHIP OF TIME AND YIELD

PARTICIPANTS HAVE NO CONTROL OVER TIME BUT ABSOLUTE CONTROL OVER POSITION RELATIVE TO TIME

THIS CONTROL IS WHERE THE POWER LIES

"WHY" IS INTERESTING, FACINATING AND TOTALLY IRRELEVANT

PARTICIPANTS EQUATE "WHY" WITH THEIR ABILITY TO EXTRACT YIELD; A FALSE PREMISE AND FALSE CONCLUSION

VIRTUALLY ALL 13-F's REFLECT A MULTITUDE OF POSITIONS WHICH CONTRADICT EACH OTHER RELATIVE TO TIME

CONTRADICTIONS RELATIVE TO TIME ARE PAID FOR THROUGH YIELD BOTH YIELD THAT WAS GAINED, AND YIELD WHICH WAS <u>NOT EXTRACTED</u> MOST CAN'T EVEN SEE THIS CALCULATIVE DICHOTOMY

ALL THE 13-Fs PROVE IT =

TOO MANY POSITIONS IN CONFLICT WITH EACH OTHER RELATIVE TO TIME

_

STRUCTURAL YIELD RETARDANTS

SELF-IMPOSED BASED ON EDUCATIONAL AND DOCTRINAL BELIEFS THE WORLD OF YIELD IS FLAT

COURAGE OF YOUR CONVICTIONS COMES FROM A FUSION OF THE <u>RIGHT</u> KNOWLEDGE, EXPERIENCE & <u>DISCIPLINE</u>

DISCIPLINE IS SINE QUA NON RISK V UNECESSARY RISK IS THE ART THAT DEFINES YIELD OVER TIME

"WHEN" IS UNKNOWABLE, UNCONTROLLABLE AND IRRELEVANT RATHER THE "WHEN" THAT IS KNOWABLE AND COMPLETELY CONTROLLABLE IS "WHEN" TO ENTER AND EXIT POSITION

THIS IS THE "WHEN" THAT MATTERS

OVERSUPPLY MANIFESTS ITSELF RELATIVE TO THE RATE OF ASCENSION RATE OF ASCENSION IS RELATIVE TO TIME

NOT A PRECISE NUMBER, RATHER A DISCERNABLE POINT

THE "POINT" = "WHEN"

© Carlos "Charlie" Tarango 2014 8 www.talentseekscapital.com

IT IS NOT THE OBVIOUS WHERE THE BIG YIELD IS AT, BUT RATHER WHAT THE OBVIOUS IS SURE TO CAUSE WHICH IS NOT SO OBVIOUS

"INVESTOR" IS A TERM FOR PARTICIPANTS WHO EITHER DENY OR FAIL TO UNDERSTAND THEY ARE IN FACT "SPECULATORS"

THE WORST SPECULATOR IS THE ONE WHO DOESN'T KNOW HE IS, AND EITHER THINKS SKILL DOESN'T MATTER, OR FAILS TO APPRECIATE ITS VALUE

MANY INDIVIDUALS PROCLAIM HOW THEY BOUGHT CITIBANK AT \$ 1.00 A SHARE – AS THOUGH THEY WERE MARKET MAVENS

ONE OF THE MOST IMPORTANT THINGS TO EVER LEARN IN MARKETS IS THAT THE "BIG MONEY" IS NEVER MADE AND KEPT ON THE "OBVIOUS"; RATHER, THE "OBVIOUS" IS THE LURE THAT BRINGS THE SUCKERS IN

THEY MAY HAVE INDEED "WON" ON CITIBANK – BUT THAT VERY "WIN" WILL INSTILL IN THEM A <u>FALSE SENSE OF CONFIDENCE</u> IN THEIR OWN "ABILITIES" AND THE "EASE" IN WHICH MONEY CAN BE MADE

MIXED WITH A LITTLE GREED AND HUBRIS = "CLASSIC SUCKERS"

THEY REMAIN BLISSFULLY IN THE "DAYS OF THEIR IGNORANCE" AS JESSE WOULD SAY

THEY NEVER STOP TO THINK THAT THE VERY BEST COLLEGES CAN AND DO TEACH "BRAIN SURGERY" – BUT CAN'T SUCCESSFULLY TEACH HOW TO OUTPERFORM MARKETS

© Carlos "Charlie" Tarango 2014 9 www.talentseekscapital.com

THIS IS NOT OPINION, BUT RATHER FACT:

99 % OF "MONEY MANAGERS" AND INDIVIDUALS CANNOT OUTPERFORM AN INDEXED POSITION OVER LONG PERIODS OF TIME

BUT THERE IS A 1 % THAT CAN AND DOES =

THE ULTIMATE PROOF THAT MARKETS ARE A GAME OF SKILL, NOT LUCK

THE "OBVIOUS" MONEY MADE IS ALWAYS PAID BACK, WITH SUBSTANTIAL INTEREST

> THIS IS THE TRUE NATURE OF MARKETS AND THE SUCKERS WHO KEEP COMING

WEALTH AND KNOWLEDGE ARE NOT SYNONOMOUS IN MARKETS FREQUENTLY QUITE THE CONTRARY:

ISAAC NEWTON PROVED THIS TO EQUAL VALUE OF GRAVITY

WHY "MONEY MANAGERS" WILL ALWAYS BE THERE

TALENTED, AMBITIOUS & CHARLATANS DRAWN AS MOTHES TO FLAME

"99/1"

IDEOLOGIES ARE PSYCHOLOGICAL AND INTELLECTUAL CONSTRUCTS AS "WINDOWS" ARE TO "DOS"

THE TRUE "SYSTEM" OF THE WORLD IS THE TRANSFER OF WEALTH FROM THE HANDS OF THE MANY TO THE HANDS OF THE FEW

THAT "SYSTEM" HAS ALWAYS BEEN IN PLACE, AND ALWAYS WILL BE INDOCTRINATION, NOT EDUCATION, PERPETUATES IT

IT IS THE NATURAL MANIFESTATION OF HUMAN NATURE AND HUMAN AMBITION

A MISTRESS CANNOT SERVE TWO MASTERS: THE MARKET IS FULL TIME =

WHY "MASTERS OF ENTERPRISE" CANNOT SERVE BOTH =

"POTENT DIRECTOR" ILLUSION IN MARKETS

WHAT WE'VE SEEN 2008 2014 + IS PRICE INFLATION PAID FOR BY WAGES, NOT CAPITAL

ASSET VALUES REFLECT THIS TRANSFER FROM WAGES TO CAPITAL THAT CAPITAL CAN ONLY CREATE <u>ENTRIES</u>, NOT <u>VELOCITY</u>

DIMINISHING "REAL" WAGES = DEMAND DESTRUCTION THIS IS THE "INVISIBLE HAND" OF SUPPLY & DEMAND

NO FORCE CAN OVERPOWER IT

© Carlos "Charlie" Tarango 2014 11 www.talentseekscapital.com

OVER THE LONG INFLATION THIS IS ACTUALLY CREATING A TRUE WEALTH TRANSFER BECAUSE IT IS FROM PRESENT WAGES CONTEMPORANEOUSLY, RATHER THAN CLAIMS ON FUTURE WAGES IN EXCESS OF ABILITY

THE WEALTH IS CONCENTRATED MORE AND MORE TO THE "1 %"

WE ARE AT THE FINAL STAGE OF THAT = YIELD COMPRESSION

EVENTUALLY MATHEMATICS, EXPRESSED MOST PROMINENTLY THROUGH RATE OF CHANGE PREVENTS ANY FURTHER INFLATION

THERE IS NO MORE WEALTH TO EXTRACT TO THE 1 %

DEFLATION IS THUS "REGRESSION TO MEAN", THE EXPRESSION OF MATHEMATICAL IMPERATIVES IN CONFLUENCE WITH HUMAN NATURE

IT IS THE PROCESS BY WHICH 99 % OF THE 1 % LOSE

ARROGANCE AND IGNORANCE ARE UNIQUELY HUMAN AND PREVENT MANY FROM SEEING AND GRASPING THIS

IMMUNITY THEREFROM DOES NOT NECESSARILY IMPART FROM SOCIAL, POLITICAL OR FINANCIAL STATUS

> WISDOM AND VISION PAY NO ALLEGIANCE TO CAPITAL OR POWER

MANY "STARS" NOW UNDERPERFORMING IN VARYING LEVELS REFLECTING THIS REALITY

MANY HAVE SEEN THEIR WEALTH ACCUMULATION STOPPED DEAD IN ITS TRACKS AND REVERSING

SOME HAVE ACTUALLY HIT GROUND (BAUTISTA, DE NICHOLAS, etc.) OTHERS ARE WELL ON THEIR WAY (SALINAS-PLIEGO, BILL GROSS, etc.) MANY MORE TO FOLLOW

"FINANCIALIZATION" =

TAKING CAPITAL TO THE LEAST PRODUCTIVITY: AT INCREASING LEVELS TO PRODUCE DECREASING YIELD =

TRULY IN CONTROL = <u>MATHEMATICS</u> MOST VISIBLY MANIFESTED IN VELOCITY AND RATE OF CHANGE THE "YIELD CURVE" IS MERELY A <u>CONCOMITANT OF</u> THIS

THE ONLY "HIGH YIELD" NOW IS IN POSITIONS IN WHICH THE PARTICPANTS WILL PAY BACK THAT YIELD, WITH INTEREST, NO MATTER HOW HIGH IN THE SHORT RUN

> MARKETS ALWAYS EXTRACT PRINICPAL AND INTEREST ON AVARICE

THE MARKET IS THE FINAL AND MOST POWERFUL ENFORCER OF ALL

"THE MARKET DOESN'T BEAT PARTICIPANTS, THEY BEAT THEMSELVES"

MARTIN SCORESE DELIVERS ALA JESSE THE MOST PROFOUND AND ENDURING EXPLANATION OF 'MANIPULATION':

"THEY WANT SOMETHING FOR NOTHING"

CAVEAT EMPTOR = NO FOUL IN MARKETS =

MANIPULATION IS AN EXCUSE:

TIME AND PRICE ARE <u>ABSOLUTE</u> =

INCLUSIVE OF ALL, ERGO "MANIPULATION" THUS IRRELEVANT ALL BEHAVIOR IRRESPECTIVE OF ACTOR IS REFLECTED IN TIME AND PRICE

> THE ONLY TRUE ABSOLUTES IN MARKETS, AND THE ONLY ONES THAT MATTER

PROPERLY APPLIED, "TIME" NEUTRALIZES ANY MANIPULATION

LIMIT ORDER = PUREST FORM OF CONTROL SERVES UP RESPONSIBILITY AND DISCIPLINE

FUNDAMENTALS ARE TOTALLY IRRELEVANT

PARTICIPANTS MANIPULATE THEMSELVES INTO BELIEVING THEY ARE

BUILT ON THE FOUNDATION OF EDUCATION AND INDOCTRINATION THAT THE WORLD OF YIELD IS FLAT

HELD IN PLACE BY PSYCHOLOGICAL GRAVITY

© Carlos "Charlie" Tarango 2014 14 www.talentseekscapital.com

THE FALSE PROPHETS

TECHNICAL ANALYSIS, DOW THEORY, ELLIOT WAVE, FIBONACCI, HUYGENS, ARMSTRONG, INTER ALIA, ETC, ETC., ETC., AD INIFINTUM, PAST AND HENCFORTH, ALL REPRESENT CYCLICAL APPLICATION OF MATHEMATICS THAT PURPORT TO BE <u>ABLE TO ASCERTAIN IN ADVANCE</u> HOW TO REPETITIVELY EXTRACT YIELD FROM MARKETS

ALL THESE SYSTEMS FAIL -

BECAUSE EACH INSTRUMENT OPERATES ON ITS OWN TIME LINE

"DIVERSIFICATION"

PROVING THIS RIGHT HERE AND RIGHT NOW

FALSE PROPHET OF CYCLICALITY IS ALL THEY HAVE EVER KNOWN EVERYTHING THEY HAVE BEEN TAUGHT OR HAVE LEARNED WORSHIPS THIS FALSE PROPHET IN SOME WAY

HUMAN NATURE MANIFESTS ITSELF IN MANY DIFFERENT FORMS IN MARKETS; BUT ALWAYS WITH THE SAME RESULTS

AND THAT IS A CERTAIN EQUATION - BUT RELATIVE ONE

THUS HUMAN NATURE IS NOT THE REFERENCE POINT BUT RATHER THE RESULTS ARE

"CRONY CAPITALISM" IS NOT BASED ON TALENT, BUT RATHER GREED

© Carlos "Charlie" Tarango 2014 15 www.talentseekscapital.com

GREED IS THE CERTAIN HUMAN NATURE THAT LEADS TO EXTREMES AND MATH IS THE CERTAIN EQUATION THAT REVERSES THE EXTREME

THIS IS "THE GREED EQUILIBRIUM"

THE PARTICPANTS OWN ACTIONS, IRRESPECTIVE OF STATURE OR CAPITAL, BRING ABOUT THE VERY RESULT THEY SOUGHT TO AVOID

THUS THE TWO PRIMARY INPUTS TO ANY <u>CYCLICALITY</u>, IN <u>ANY FORM</u> MUST HAVE MATHEMATICS AND HUMAN NATURE

HUMAN NATURE IS RELATIVE: EXPRESSED BOTH BY PERCEPTION AND JUDGMENT, CONCOMITANT YET VARIABLE THE MATHEMATICS ARE ABSOLUTE

THIS IS WHY ALL FORMS OF CYCLICALITY ARE FALLACIOUS – BECAUSE YOU NEED A CONSTANT/FIXED INPUT

THIS IS WHY THEY ALL FAIL AND ALWAYS WILL

MATH IS A FIXED INPUT HUMAN NATURE IS A RELATIVE ONE

= FORMULAS AND MODELS ARE INHERENTLY FALSE FACTUALLY AND LOGICALLY

THE OUTCOME IS THE RESULT OF THE CONFLUENCE OF HUMAN NATURE AND MATHEMATICS

ABSENT FIXED INPUTS ANY EQUATION WHICH PURPORTS TO DELIVER A RELIABLE METRIC IS PURE FALLACY

> THIS IS WHY ALL "CYCLICAL" DOCTRINE IN ALL ITS VARIOUS MANIFESTATIONS FAIL

> NO MATTER HOW THEY ARE APPLIED IN PRACTICE NO MATTER THE "SOURCE" OR "DOCTRINE"

ALL "CYCLICAL" USES MATH AS AN INPUT; = REPRESENTS DIFFERING ATTEMPTS TO MIX A FIXED EQUATION (MATH) WITH A RELATIVE ONE (HUMAN NATURE)

THE FATAL FLAW OF ALL CYCLICAL IS THAT THEY PURPORT TO "QUANTIFY TIME" IN A RELIABLE FORMULA – THIS INTRODUCES TIME INTO THE EQUATION, <u>BUT THE WRONG WAY</u>

<u>TIME IS LINEAR, AND YIELD IS CIRCULAR = YIELD INTERSECTS WITH TIME</u> <u>TIME IS A FIXED INPUT, AND YIELD IS A FLUCTUATING ONE:</u> <u>BUT ITS FLUCUATION MANIFESTS CIRCULARLY RELATIVE TO TIME</u>

ONE BY ONE THEY ARE ALL FAILING = WHY "DIVERSIFICATION" IS NOT WORKING AND WILL UTTERLY FAIL TO PROTECT ANY ADHERENT

> LOGIC IS THE LENS BY WHICH MATH IS RELIABLY APPLIED TO HUMAN NATURE

TAKING CYCLICALITY IN ALL ITS MANIFESTATIONS TO THE ALTER OF MATHEMATICS, AND IMPALING IT WITH THE SPEAR OF LOGIC

TIME, PRICE & VOLUME

JESSE HAD A FEW CRITICAL THINGS TRANSPOSED, <u>NOT WRONG.</u> HE UNDERSTOOD "HOW" AND MASTERED "WHY" – BUT NOT "WHAT"

LIKEWISE AS TO "WD" GANN

TECH ANALYSIS PURPORTS TO TAKE MATH AND SUBJECTIVITY (HUMAN NATURE) =

QUANTIFY VOLUME BY COLLECTIVIZING SUBJECTIVITY INTO A RELIABLE METRIC

TA IS A FINE POINT ON THIS: DEFINED FRAMES: 200, 10, 100, GOLDEN RATIO, ETC.

AGAIN IT FAILS: A RELIABLE METRIC WORKS CONSISTENTLY

MEASURE YIELD EXTRACTED THROUGH PURELY "TA", OVER A LONG PERIOD OF TIME = NET YIELD DOESN'T EXCEED AN INDEXED POSITION

THIS IS ABOUT TO BE PROVEN DECISIVELY AS DEFLATION UNFOLDS VOLUME REPRESENTS SUBJECTIVITY = RELATIVE ELEMENT<u>S</u>

TA TAKES THIS RELATIVITY AND APPLIES IT TO THE FIXED ELEMENT OF TIME

THIS IS WHY IT WORKS SOMETIMES, BUT NOT ALWAYS

THIS IS WHY YOU SEE ONE INSTRUMENT "RISE" WHEN IT IS "SUPPOSED" TO FALL "BAD NEWS" = UP "GOOD NEWS" = DOWN

OR, "RIGHT" - BUT FOR THE WRONG REASONS =

THIS IS SUBJECTIVITY - THE MANIFESTATION OF HUMAN NATURE

VOLUME IS ITS EXPRESSION = THIS IS RELATIVE

SUBJECTIVITY IS DRIVEN BY PERCEPTION

PERCEPTION CANNOT BE QUANITIFIED

THERE IS NO FORMULA OR MODEL THAT CAN PERCEIVE NOR CAN "JUDGMENT" BE QUANTIFIED =

TA AND ALL CYCLICAL/MODELS ARE IN REALITY THE <u>CLAIM</u> THAT PERCEPTION AND/OR JUDGMENT CAN BE RELIABLY QUANTIFIED

> THIS IS WHY THEY ALL FAIL, RIGHT HERE RELATIVITY WITH FIXED = IRREGULAR OUTCOMES

IRREGULAR OUTCOMES V. REGULAR LONGER TERM OUTCOME, = **INDEX POSITION OUTPERFORMS**

© Carlos "Charlie" Tarango 2014 19 www.talentseekscapital.com

TA IS ANOTHER FALLACY OF THE FALSE PROPHET OF CYCLICALITY THIS IS WHY ALL "MODELS" EVENTUALLY FAIL

MANY WANT TO BELIEVE THE ANSWERS ARE IN MATH SO THEY CAN SIMPLY PUSH THAT MAGIC BUTTON AND OUT COMES MONEY

THIS IS THE TIMELESS LURE

THE "BLACK BOX" AND EVERY "MODEL", "FORMULA", ETC., **IS MERELY A MANIFESTATION OF HUMAN NATURE RESPONDING TO THAT** THE PROPONENT AND BELIEVER ARE ONE IN THE SAME

THE "HOLY GRAIL" IS NOT IN MATH, AND NOT IN A NUMBER: **IT IS IN "THE GRAVITY OF CAPITAL"**

CUE FUNDAMENTALISM:

FUNDAMENTALISM PURPORTS TO **ELIMINATE THE NEED FOR QUANTIFICATION BY NEUTRALIZING SUCH "SUBJECTIVITY" THROUGH THE USE OF TIME**

ONCE AGAIN, TIME IS APPLIED THE WRONG WAY

THE CORE TENENT OF "FUNDMENTALISM" IS "VALUE" = "VALUE" IS THE BASIS FOR "GAIN"

"GAIN" DEFINED AS ANYTHING WHICH ONE VALUES

GAIN/TIME = LIFE NET**GAIN DEFINED AS WHAT ANY INDIVIDUAL VALUES**

© Carlos "Charlie" Tarango 2014 20 www.talentseekscapital.com

THIS IS THE ESSENCE OF WHY "VALUE" IS IN REALITY <u>PERCEPTIVE</u> RATHER THAN <u>NUMERICAL</u> =

> WHY ALL "VALUE" MODELS ARE FALLACIOUS AND INVARIABLY LEAD TO FAILURE =

THE DEFINITIVE EXPLANATION OF <u>PRICING</u> WHICH CANNOT BE <u>LOGICALLY</u> EXPLAINED IN MARKETS

<u>THIS</u> IS <u>THE ANSWER TO THE PERENNIAL QUESTION</u> = PE's RELATIVE = ALL MODELS BASED THERETO INHERENTLY FLAWED:

APPLE V AMAZON = RES IPSA LOQUITUR PARENTHETICALLY, AN EXCELLENT ILLUSTRATION OF ALLAIS PARADOX

> NUMERICAL AS <u>APPLIED</u> IS ACTUALLY A MANIFESTATION OF PERCEPTION

ONCE AGAIN A <u>RELATIVE</u> ELEMENT PURPORTING TO DELIVER A RELIABLE FIXED NUMBER

FUNDAMENTALISM' PATENT ARROGANCE IS THAT IT PURPORTS JUDGMENT IS SUPERIOR TO TIME

FUNDAMENTALISM CANNOT OUTPERFORM INDEXING OVER TIME:

IF YOU MEASURE YIELD EXTRACTED THROUGH A PURELY FUNDAMENTAL APPROACH, OVER A LONG PERIOD OF TIME, YOU WILL SEE NET YIELD EITHER DOESN'T EXCEED AN INDEXED POSITION OR AT BEST, IS ON PAR

WARREN BUFFETT HAS ALREADY BEGUN PROVING THIS

FUNDAMENTALISM GOES ALONG FOR THE RIDE THEN CLAIMS TO HAVE PAVED THE WAY

ALL OF THE QUANTIFICATIONS IN VARYING ITERATIONS OF THE SAME PRINCIPLE, ARE FLAWED MATHEMATICALLY AND LOGICALLY

HARVARD, YALE, ET. AL. = HUMAN NATURE MIT, PRINCETON, ET AL. = MATH

ALL ADDING MORE PIECES TO THE PUZZLE THAN IT IS ACTUALLY COMPRISED OF

THE ONLY REASON THAT THIS IS NOT SEEN CLEARLY NOW, IS BECAUSE WE ARE IN THE SINGULARITY BEFORE THE PURGE =

THE BIG YIELD RECORDS WILL BE EXPUNGED

© Carlos "Charlie" Tarango 2014 22 www.talentseekscapital.com

"RANDOMNESS"

THIS IS YET ANOTHER FALSE PROPHET, MOST EASILY DISPENSED WITH BY "THE BLACKJACK ANALOGY"

> IMAGINE YOU COULD CHOOSE THE CARDS, RATHER THAN HAVING THEM DEALT TO YOU

IF YOU KNEW THE WINNING CARDS, YOU PICK THEM AS THEY APPEAR RELATIVE TO TIME

IF YOU DON'T KNOW THEM YOU MIGHT PICK THEM ANYWAY; THIS EXPLAINS WHY SOME PEOPLE CAN AND DO GET "LUCKY"

THE LEAP FROM LOGIC TO WHOLE CLOTH BY BOTH PROPONENTS AND BELIEVERS IN "RANDOMNESS" IS THAT THE PERIODIC <u>RESULT</u> OF GETTING "LUCKY" VALIDATES

> THEY CONFUSE THE MOST FUNDAMENTAL PRINCIPLES OF CAUSE AND EFFECT

"RANDOM" EXPERIENCED BY THE PARTICPANT WHO GETS LUCKY = EFFECT, NOT CAUSE

THE ABILITY TO PICK ESTABLISHES BY FORCE OF FACT AND LOGIC THAT "RANDOMNESS" IS A FALLACY

© Carlos "Charlie" Tarango 2014 23 www.talentseekscapital.com

PARENTHETICALLY, THIS RENDERS ALL CLAIMS OF MANIPULATION FRIVOLOUS AND MOOT

"SMITH" HAS NO FIDUCIARY DUTIES

IF YOU DON'T KNOW WHAT POSITION TO TAKE, DON'T PLAY

LIKE "BLACKJACK" THERE ARE ALWAYS WINNING CARDS IN THE DECK FROM THE <u>VERY OUTSET OF THE PARTICIPANT'S ENTRY</u>

> IN MARKETS THIS IS <u>AD INFINITUM</u> BECAUSE OF <u>BI-DIRECTIONALITY</u>

WHAT IS IN FACT "RANDOM" IS THE SKILLS OF THE PARTICIPANTS

THE DIFFERENCE IN MARKETS IS THE WINNING CARDS ARE NOT WIDELY KNOWN, AND VARY =

REQUIRING SKILL TO SEE AND PICK CONSISTENTLY

JESSE'S PRIME LESSON:

IF YOU DON'T HAVE THE "COURAGE OF YOUR CONVICTIONS" AND THE "INTELLIGENT PATIENCE TO SIT TIGHT" KNOWING THE "WINNING CARDS" IS STILL NOT ENOUGH

THIS IS WHERE DISCIPLINE PLAYS <u>A</u> CRITICAL ROLE

DISCIPLINE REQUIRES PSYCHOLOGICAL AND EMOTIONAL SKILL

THERE ARE THOSE WHO ARGUE "RANDOMNESS" AND YET MANAGE CAPITAL

IF WHAT THEY PURPORT WERE TRUE, <u>BY FORCE OF LOGIC</u>, IT NECESSARILY IMPARTS A LACK OF UTILITY OF TIME, KNOWLEDGE & SKILL =

EMBRACING "RANDOMNESS" IS TO BELIEVE THAT TIME, KNOWLEDGE & SKILL HAVE NO UTILITY

EVEN IF TRUE, THIS FACT IS DISPOSITIVE:

ANY POSITIVE OUTCOME ACHIEVED BY SUCH "MANAGERS" WOULD BE RANDOM =

WHAT DO YOU NEED THEM FOR ?

CAVEAT EMPTOR

THE INVISIBLE HAND

CAPITAL PRODUCES OPTIMAL YIELD WHEN LEFT TO ITS OWN DEVICES

ADAM SMITH ILLUMINATED AND HISTORY VALIDATES

TRUE ECONOMIC GROWTH, BASED ON SUSTAINABLE SOURCES AND METRICS LIFTS ALL BOATS

RELYING MORE AND MORE ON UNSUSTAINABLE SOURCES AND METRICS =

LOTS OF RESOURCES FOR LITTLE PURPOSE AND UTILITY

THAT'S WHAT "QE" IN <u>ALL ITS PLACES</u> AND <u>ITERATIONS</u> REPRESENTS:

ATTEMPTING TO BRIDGE AGGREGATE DEMAND AND PRODUCTION THROUGH FURTHER LIABILITES DRAWN AGAINST THE FUTURE =

THIS IS A LOSING PROPOSITION THAT WILL END BADLY

"SAY'S LAW" AND ALL ITS ADHERENTS, "AUSTRIAN" AND OTHERWISE, THAT "DEMAND" IS A FUNCTION OF PRODUCTION, PART & PARCEL IS AKIN TO THOSE WHO ADHERED TO THE BELIEF THAT THE SUN REVOLVED AROUND THE EARTH:

DEMAND IS A FUNCTION OF WAGES ALWAYS HAS BEEN, ALWAYS WILL BE

THIS IS THE PUREST REFLECTION OF THE "INVISIBLE HAND"

NEITHER GOVERNMENT NOR ANY QUASI-GOVERNMENT INSTITUTIONS CAN CREATE <u>NET ABILITY TO PAY</u> – ALL THEY CAN DO IS REDISTRIBUTE WEALTH AND CREATE LIABILITES =

A POINT EXISTS WHERE THE % OF GDP BECOMES NET NEGATIVE

ECCLES EXPLAINED WHY FRIEDMAN WAS WRONG AB INITIO =

ALL THAT FLOWS FROM IT IS "FRUIT OF THE POISONOUS TREE"

VELOCITY IS EINSTEIN'S "ETHER" TO MODERN ECONOMICS

"THE INVISIBLE HAND" OF ECONOMIC ACTIVITY DRIVEN BY HUMAN AMBITION IS WHAT CREATES TRUE WEALTH: "ABILITY TO PAY"

THIS IS WHY "THE CORPORATION" IS AND ALWAYS WILL BE SO POWERFUL:

IT IS THE ORGANIZED LEGAL STRUCTURE OF HUMAN AMBITION WHICH HAS THE POWER TO <u>CREATE NET ABILITY TO PAY</u>

AMBITION IS WHAT PRODUCES <u>NET RESULTS</u> FOR HUMANITY RESULTS DEFINED AS "TANGIBLE" AND "INTANGIBLE" GAIN

"GAIN" AS HERETOFORE DEFINED

HAYEK, MENGER, MISES AND ROTHBARD et al., = SOCIALISM DOESN'T WORK BECAUSE OF MATH AND FAILS IN MATHEMATICAL AND SOCIAL CONFLUENCE

= COLLAPSE BY CHOICE, OR BY CONSEQUENCE

SOCIALISM IS THE FALSE PANACEA THAT IS OFFERED UP WHEN THE POLITICAL AND ECONOMIC ELITE FAIL IN THE SOLE OBLIGATION OF THEIR SUCCESS:

NOT TO GIVE AWAY THE FRUITS OF AMBITION, BUT RATHER KEEPING SOCIETY FERTILE THRU SOCIAL BALANCE =

FAILURE MUST HAVE CONSEQUENCES

THE DRIVER OF MATH IS AMBITION =

WE FAIL TO GRASP THE EXPONENTIAL FUNCTION, YET WE DRIVE IT

SOCIALISM DIMINISHES THE INDIVIDUAL AND THUS DIMINISHES AMBITION

THE DIMINUTION OF AMBITION GRADUALLY REDUCES THE NET INPUT TO THE ECONOMY

EVENTUALLY THAT REACHES A POINT WHERE MATH IN CONFLUENCE WITH HUMAN NATURE BRINGS IT DOWN

THIS IS THE QUINTESSENCE OF AYN RAND

© Carlos "Charlie" Tarango 2014 28 www.talentseekscapital.com

DEBT

DEBT = ENCUMBRANCE ON <u>NET</u> FUTURE PRODUCTIVITY

A FIXED NUMBER DOESN'T EXIST

WHAT DOES EXIST IS A "FLUX POINT" BETWEEN GROSS DEBT AND NET GDP

CAPITAL AS WATER, REACHES SATURATION

NATURAL PROGRESSION OF MATHEMATICS AND HUMAN NATURE

THE "FLUX POINT" HERE AND NOW IS MANIFESTED IN INTEREST RATES

PEOPLE CITE MANY INTEREST RATES, BUT THE VARYING RATES IN THE WORLD ARE REALLY ONLY ONE RATE

THAT RATE IS IN REALITY A POINT, NOT A NUMBER:

THE POINT =

NO MORE NET BENEFIT CAN BE EXTRACTED FROM LOWER INTEREST RATES

THIS IS THE CRITICAL INFLECTION OR "FLUX POINT"

WE HAVE REACHED IT =

© Carlos "Charlie" Tarango 2014 29 www.talentseekscapital.com

EVERY \$ IN CREDIT & TAXATION IS NET NEGATIVE TO GDP, GOING FORWARD = DOWNWARD PRESSURE ON DEMAND

RATE OF CHANGE AND VELOCITY ARE MATH SAYING THIS IS SO

EVERYTHING ELSE IS IRRELEVANT

"NEGATIVE RATES" ARE AN ILLUSION, FOR IN REALITY THEY CONSTITUTE MORE LEVERAGE ON "ZERO RATES"

THE PRICE OF CAPITAL IS THE FOUNTAIN OF WEALTH:

<u>USURY + SUCCESS = REAL WEALTH CREATION</u> = "SAVINGS" FLOW <u>THEREFROM</u> = THE PRICE OF CAPITAL AT "ZERO" = ENDGAME

DEBT, IN ALL ITS ITERATIONS, PAST, PRESENT AND FUTURE, KNOWN BY EPHEMERAL MONIKERS, ARE MERELY THE MEANS BY WHICH "DEMAND" IS INFLATED; MATH + HUMAN NATURE ARE THE VEHICLES BY WHICH IT IS SUBSEQUENTLY DEFLATED

THAT "DEFLATION" IN EFFECT REPRESENTS THE REBALANCING BETWEEN "DEMAND" AND "PRODUCTION"

THIS CAN BE ELONGATED, BUT NOT ALTERED

THE CONSEQUENCES IN EITHER DIRECTION ALWAYS BEING THE SAME: WEALTH INFLATION = DAY FOLLOWED BY NIGHT = WEALTH DESTRUCTION

THE "CONSEQUENCES" ARE THE SOURCE OF MOST OF THE CONFUSION AND MISAPPREHENSION AS TO "CAUSATION"

> VON MISES AND ALL THE AUSTRIAN PROGENY ET AL., HAVE THE KEY ASPECT CRITICALLY WRONG:

> > THE "MASSES" CANNOT "WAKE UP":

WAGES VIS-À-VIS PRODUCTION CAN, DO AND HAVE REACHED THEIR "MAXIMUM DIFFERENTIAL"

THIS WAS THE NATURAL AND LOGICAL PROGRESSION OF "GLOBALIZATION" AND WAGE ARBITRAGE

BUILT ON A WORLDWIDE DEBT BUBBLE =

BOND BULL WORLDWIDE LEAD BY USA

PRODUCTION NOW EXCEEDS "BUYING POWER"

"BUYING POWER" AS <u>MEASURED IN "ABILITY TO PAY"</u> IS IN SECULAR DECLINE

LEVERAGE IS THE FORCE, BUT THE PROVERBIAL "STRING" = WORLDWIDE UNPAYABLE DEBTS + STRUCTURAL UNEMPLOYMENT = ECONOMICALLY AND POLITICALLY TOXIC

THIS IS THE VELOCITY DRIVEN BY "QE"

THUS THERE CAN BE NO INFLATIONARY "AWAKENING" OF THE MASSES ONLY THE <u>AWAKENING OF THE PARTICIPANTS TO REALITY</u>

"<u>NEW NEUTRAL</u>" = "PERMANENTLY HIGH PLATEAU" WITH <u>SAME ENDING</u>

PURE AND UTTER DELUSION, NOW AS THEN

CAVEAT EMPTOR:

NO GIMMICKS, MANIPULATION OR PROPAGANDA CAN CREATE <u>REAL</u> WAGES =

WAGES ARE THE ULTIMATE LIQUIDATOR OF PRODUCTION

OIL

OIL IS THE FOUNDATION UPON WHICH MODERN CIVILIZATION IS BUILT GEOLOGY AND MATHEMATICS GOVERN THE WORLD NOT OPINION, RHETORIC OR INDIVIDUALS EVEN IF INDEED OIL IS ABIOTIC THE FACT **REMAINS WE HAVE EXHAUSTED THE EASIEST PART EROEI, ENERGETICALLY AND FINANCIALLY PROVE THIS STOP THE FLOW = BILLIONS, NOT MILLIONS, DEAD** THE US HAS AND WILL PUT ORDER TO THE WORLD OIL SUPPLY TO ITS ADVANTAGE, BUT NO LESS TO THE WORLD'S =**PETRODOLLAR IS NEEDED AS MUCH BY THE WORLD AS THE US** NOT INDIVIDUALLY, BUT COLLECTIVELY **RUSSIA + CHINA WILL NOT CHANGE THIS** THE "PETRODOLLAR" IS NOT THE PROBLEM: **EROEI AT MERE STAGNATION, MUCH LESS SECULAR DECLINE, IS**

DEPTH, NOT VOLUME

WHAT ECONOMISTS NOW AND IN HISTORY HAVE CHRONICLED = HUMAN INTERACTION REVOLVING AROUND THE PRIME EQUATIONS:

PRODUCTION: GOODS AND SERVICES/WAGES = ABILITY TO LIQUIDATE

GROSS DEBT/NET GDP

DEBT IS <u>GROSS</u>/ABILITY TO PAY <u>NET</u>

AGAIN THE FALSE PROPHET OF GREED AND ARROGANCE TELLS US THE PROPER EQUATION IS GROSS DEBT TO <u>GROSS</u> GDP

PROPONENT OR BELIEVER = HUMAN NATURE

REINHART AND ROGOFF GOT THE PRINICPAL, YET ENDORSE THE FALSE PROPHET, AND LIKE THE CYCLICAL FOLLOWERS, PURPORT TO USE FIXED MATH TO VALIDATE

IT IS A POINT, NOT A NUMBER

VELOCITY AND RATE OF CHANGE ARE POINTS

<u>PARTIALLY</u> rIGHT, BUT FOR THE WRONG REASONS

ECONOMIC HISTORY IS THE CHRONICLE OF HUMAN NATURE & MATHEMATICS

HISTORY AND KNOWLEDGE = LINTBALL, NOT SNOWBALL HUMAN NATURE IS THE SURFACE, MATH THE CORE

"MASSIVE, NOT PASSIVE"

REAL ESTATE IS A PASSIVE ASSET PASSIVE BECAUSE IT CANNOT SUSTAIN EXPONENTIAL YIELD, AS ITS PRIMARY INPUT IS WAGES

> WAGES CANNOT GROW EXPONENTIALLY WITH GLOBALIZED WAGE ARBITRAGE

THERE IS A MAXIMUM DIFFERENTIAL BETWEEN WAGES AND PRICES

ARTIFICALLY EXTENDING THIS DIFFERENTIAL THROUGH MYRIAD FINANCIAL CONSTRUCTS WILL NOT ALTER THE MATHEMATICAL DRIVERS

THUS WHAT IS ANECDOTALLY VIEWED AS A "BUBBLE" IS IN REALITY MATHEMATICAL MAXIMUM DIFFERENTIAL

JAPAN HAS ALREADY PROVEN THIS IPSO FACTO AMERICA IS DOING SO CONTEMPORANEOUSLY

SOME ARE ALREADY FOLLOWING, ALL WILL

REAL ESTATE HAS RISEN IN MASSIVE NOT <u>PASSIVE</u> YIELD WITHOUT REGARD TO ABILITY TO PAY WHICH IS REFLECTED IN ACTUAL PRICES PAID =

THE BELIEF THAT ABILITY TO PAY IS IRRELEVANT TO PRICING OF REAL ESTATE

IGNORANCE, OR EXTRAORDINARY POPULAR DELUSION ?

THAT MASSIVE NOT PASSIVE YIELD IS ACTUALLY REPRESENTED ON BALANCE SHEETS THROUGHOUT THE WORLD IN VARIOUS DERIVATIVE FORM, HYPOTHECATED ITSELF AND THUS RE-LEVERAGED

IT HAS BEEN SAID BY MANY THAT THERE IS NO WAY TO KNOW A BUBBLE UNTIL AFTER THE FACT

THIS IS FALSE, BASED ON INTELLECTUAL LAZINESS DRIVEN BY THE HUMAN NATURE OF ARROGANCE, GREED, HOPE AND DENIAL

THERE IS A SIMPLE TIMELESS METRIC:

METERS UNIT COST + AGGREGATE INTEREST = GROSS METER

GROSS METER/NATIONAL PER CAPITA

PER CAPITA IS TRUEST ECONOMIC MEASURE OF A NATION

=

THE "PRIME EQUATION" RELATIVE TO REAL ESTATE

APPLIED TO MEXICO AND MANY OTHER ECONOMIES, THIS EQUATION SHOWS CLEARLY AND UNEQUIVOCALLY MASSIVE "BUBBLES"

A BUBBLE GENERALLY DEFINED AS:

PRICES WHICH ARE NOT BASED ON SUSTAINABLE METRICS = MATHEMATICALLY DESTINED TO FAIL

OR:

TOO MUCH CAPITAL IN A SECTOR WHICH CANNOT GENERATE <u>SELF-SUSTANING</u> VELOCITY =

SOLVENCY, NOT LIQUIDITY IS THE REAL ISSUE

VALUES ARE AT OR PAST MAXIMUM DIFFERENTIALS ACROSS ASSET CLASSES

ONE BY ONE THEY ARE REVERSING FROM THAT POINT =

= WHY "DIVERSIFICATION" IS NOT WORKING AND <u>CAN'T</u> = WHY THE HEDGE FUNDS ARE UNDERPERFORMING = WHAT ROC AND VELOCITY ARE TELEGRAPHING LOUD AND CLEAR

THAT EQUATES TO TRILLIONS, NOT BILLIONS =

TRILLIONS WILL BE LOST, NOT BILLIONS – AND THIS TIME THOSE LOSSES WILL STICK

MOST ARE AT, APPROACHING OR PAST "PEAK WEALTH"

VAST MAJORITY OF WHAT IS LOST GOING FORWARD WON'T BE RECOVERED BY THE SAME PARTICPANTS = LIFE WATERMARK

THE BIGGEST MOST ESPECIALLY

THE MARGINS ARE WHERE THE MOST IS AT = THE MOST TO LOSE

THE FALSE EQUATIONS PROMOTED BY THE FALSE PROPHETS OF GREED AND ARROGANCE =

INTEREST ON THE PRICE OF REAL ESTATE IS EXCLUDED AND "GROSS" WAGES ARE THE BASIS OF "ABILITY TO PAY"

NET WAGES/TOTAL COST = PRIME EQUATIONS

_

TOO MUCH CAPITAL IS IN REAL ESTATE/GDP

WON'T VOLUNTARILY LEAVE = WILL BE DEFLATED OUT

REAL ESTATE WILL OFFER NO REFUGE

THIS IS WHAT "BUBBLES" ARE, HOW THEY CAN BE SEEN CLEARLY, AND HOW THEY ARE PROPOGATED:

PRICES RISE INTO "THE INVISIBLE HAND" OF OVERHEAD SUPPLY

COVERGENCE OF HUMAN NATURE AND MATHEMATICS

WHY EVERY INSTRUMENT EVENTUALLY REVERSES

THE TRUE "BULL"

MAXIMUM CONNECTIVITY = THE SINGULARITY

EVERYONE IS REALLY POSITIONED THE SAME:

NO SYSTEMIC NET YIELD CAN BE DERIVED FROM INTEREST RATES ON THE LONG SIDE

THIS IS WHAT THE BOND BULL HAS BEEN ALL ABOUT

WE HAVE BEEN IN THE BLOW-OFF PHASE OF THAT, THE TRUE BULL

ALL OTHER MARKETS AND INSTRUMENTS ARE INCLUSIVE, NOT EXCLUSIVE **INVERT THE TEN YEAR AND YOU SEE THIS GRAPHICALLY**

NO FORCE CAN STOP ITS ENDING

THIS IS THE SINGULARITY

EVERYONE BENEFITED, EVERYONE WILL PAY

SHORT AND IN US BILLS, OR PAY THE PRICE

GOLD IS MERELY ANOTHER "INSTRUMENT" THE UTILITY OF WHICH IS DEBATABLE: **BUT AN INSTRUMENT OF CAPITAL, NONETHELESS**

NO MATTER WHERE ASSETS GO IN THE SHORT RUN, THE BOTTOM LINE IN THE NOT SO DISTANT "LONG RUN" WILL BE LOWER THAN TODAY

IT IS AKIN TO THE ROLLER COASTER: NO MATTER THE DISTANCE VIS-À-VIS YOUR CAPITAL "TOP" IT IS A DISTINCTION WITHOUT A DIFFERENCE IN <u>OUTCOME</u>

THE "VIX" AND OTHER SIMILAR CONSTRUCTS HAVE BEEN PLUMBING GENERATIONAL LOWS

THEY HAVE YET TO MAKE GENERATIONAL HIGHS

WHEN THEY DO = ALA 1987 +

TRILLIONS, NOT BILLIONS, WILL BE PERMANENTLY LOST BY CURRENT "RENTIERS" THERETO

THE OLD SAW "IT DOESN'T MATTER, UNTIL IT DOES".....

"DOES" WILL <u>SUDDENLY</u>, NOT GRADUALLY =

WE SEE THE REAL "PANIC"

ONE WHICH GOES DOWN IN THE HISTORY BOOKS

THE FINAL ENDGAME =

ALL LIABILITIES/CLAIMS WHICH CANNOT BE LIQUIDATED AT A "<u>NORMALIZED</u>" RATE WILL FAIL

THERE ARE NUMBERS, AND FOR THE RIGHT DEAL, I WILL SHARE THEM

SECULAR, NOT CYCLICAL

EVENTS THAT ARE UNFOLDING VIEWED IN THE TOTALITY ARE SECULAR, NOT CYCLICAL

MISSAPREHENSION OF THIS IS RIFE, AND FATAL TO CAPITAL

NOBODY HAS SEEN WHAT IS UNFOLDING AWASH IN \$ AT THE TOP; NOT SO SANGUINE AS IT BEGINS TO MELT AWAY

> **ARROGANCE WILL YIELD TO FEAR AS IT ALWAYS HAS, AND ALWAYS WILL**

NO MACHINATIONS, REGARDLESS OF SOURCE, WILL STOP IT

NOR WILL ANY MODEL PROTECT AGAINST IT, MUCH LESS <u>PERCEIVE ITS ARRIVAL</u>

IN EVERY "ZERO SUM GAME" EVENTUALLY THE MAJORITY HAVE TO LOSE THAT CAN BE ELONGATED, BUT NOT PREVENTED

WHEN, WHERE AND HOW ARE IRRELEVANT

"FINANCIAL REPRESSION" IS AN ILLUSION AND RED-HERRING

IT IS IN FACT <u>YIELD COMPRESSION</u>, DICTATED BY MATH & TIME

NO INDIVIDUAL OR GROUP OF INDIVIDUALS CAN OVERCOME THIS

© Carlos "Charlie" Tarango 2014 41 www.talentseekscapital.com

THE CRITICAL INFLECTION POINT WE HAVE REACHED IS THAT LOWER INTEREST RATES CANNOT GENERATE ANY FURTHER SYSTEMIC NET YIELD

IT'S "EITHER" "OR" AT THIS POINT: EITHER STAY "LONG" OR GET PROPERLY POSITIONED

MAJORITY ALL IN <u>MYRIAD POSITIONS</u> BUT <u>ALL EQUIVALENT OF LONG</u>

AT THE END OF THE INFLATION OF ASSETS THUS ALL GO BACK THE OTHER WAY TOGETHER =

WHY ALL MARKETS WILL REVERT TO A FRACTION OF THEIR CURRENT VALUES, AND <u>NO MODEL OR FORMULA WILL PROTECT</u> <u>AGAINST THAT OUTCOME</u>

THERE IS ONLY ONE PROTECTION, AND THAT IS IN US BILLS

US BILLS = FIRST IN LINE TO THE LARGEST YIELDING FISC, BAR NONE

AS POINT OF FACT, US BILLS = NO ENCUMBRANCE, NO HYPOTHECATION AND NO MALFESANCE POSSIBLE =

RETURN "ON" OR RETURN "OF" YOUR CAPITAL, <u>BY CHOICE</u>

 $\frac{\text{TRILLIONS}}{\text{BUT THE USA WILL NOT}} \text{ IN "CLAIMS" IN THE USA WILL NOT =}$

ALL US BILLS WILL BE MADE GOOD

THE ONLY WAY TO PROFIT AND <u>KEEP IT</u> IS TO BE SHORT IF YOU DON'T KNOW HOW TO SHORT, LEAVE YOUR CAPITAL IN US BILLS

COURAGE OF YOUR CONVICTIONS CANNOT BE DIVIDED OR DELEGATED

MOST OF THE BIGGEST PLAYERS HAVE BEEN "IN THE RIGHT PLACE AT THE RIGHT TIME" TO THE UPSIDE BUT DON'T KNOW HOW TO SHORT = THEY ARE DESTINED TO LOSE ON THE DOWNSIDE AND THOSE WITH THEM

> YOU MAY HAVE A ROLLS ROYCE, BUT CAN YOU SAFELY NAVIGATE IT IN THE INDY 500 ?

THIS IS WHAT A LARGE SHORT POSITION IN THE MARKET IS

YOU SEE, SIZE OR POWER DOESN'T MATTER

AS HENRY WALLACE FAMOUSLY SAID:

MANY OF THE "PRINCES OF THE FINANCIAL WORLD", WILL BE "STRIPPED NAKED" ONCE AGAIN, AS PAST IS INDEED, PROLOGUE.

> "<u>THE</u> MAN IN THE MIRROR" BILL GROSS SEES IS CAPTAIN SMITH

FOR THOSE MANY PRINCES WHO ARE SO BIG THEY CAN'T ACKNOWLEDGE THIS, I WELCOME AN ALLIANCE:

YOU DO HAVE A CHOICE

© Carlos "Charlie" Tarango 2014 43 www.talentseekscapital.com

POPULAR DELUSIONS:

EITHER IT "WON'T" OR "CAN'T" HAPPEN

IF IT DOES, I'LL EXIT BEFORE IT CAN HURT ME

I'M POSITIONED SO I "CAN'T" BE HURT

"THEY" WON'T LET IT HAPPEN

"**2008** = **1929**"

"2009 = 1932"

"CONSEQUENCES <u>AND</u> MATHEMATICS ARE SUBJECT TO HUMAN VETO"

"THAT WHICH CANNOT BE PAID DOES NOT MATTER"

"AMERICA WILL DESTROY THE DOLLAR OR ALLOW IT TO BE DESTROYED IN ORDER TO PREVENT DEFLATION"

"THE FEDERAL RESERVE <u>COULD</u> OR <u>WOULD</u> DESTROY THE VERY THING THAT GIVES THEM THEIR POWER"

THAT THERE EXISTS ANY INSTRUMENT WITH GREATER ECONOMIC, LEGAL AND MILITARY POWER BEHIND IT THAN US BILLS

"THE FEDERAL RESERVE IS INSOLVENT" WITH SINGLE DIGIT TRILLIONS BUT SPECULATORS WITH TENS OF TRILLONS ON THEIR BALANCE SHEETS ?

© Carlos "Charlie" Tarango 2014 44 www.talentseekscapital.com

2000/2008 LOGIC = "THEY" EITHER ARE NOT IN CONTROL; OR IF INDEED IN "CONTROL", "THEY" CAUSED IT = CUI BONO =

> **EITHER WAY THE PRESUMPTIVE BELIEF "THEY"** WON'T "ALLOW" IT IS UTTERLY DELUSIONAL

A MASTERFULLY IMPLIED PROMISE NEVER ACTUALLY MADE, **NEITHER INTENDED NOR ABLE TO BE FUFILLED =**

CREDO QUIA ABSURDUM

THE "BARON" HAD IT WRONG, IT IS NOT ENOUGH: "GIVE ME CONTROL OF HUMAN NATURE ... "

ARE THERE PEOPLE WITH POWER AND ELEMENTS OF CONTROL WHO MANIPULATE INDIVIDUALLY OR COLLECTIVELY ?

YES, ALWAYS HAVE BEEN AND ALWAYS WILL BE =

WHY MACHIAVELLI IS TIMELESS THROUGH THE AGES

IGNORANCE IS A CONDITION/CHOICE CURABLE BY APPLICATION AND DISCIPLINE

VON MISES SEMINAL POINT:

THE INDIVIDUAL DOES CHOOSE

JUST AS INDIVIDUALS CHOOSE TO BE EITHER A "PRESIDENT" OR "ADMINISTRATOR"

IT IS A DISTINCTION WITH THE GREATEST DIFFERENCE: THE CHOICE DEFINES NATIONS AND THEIR HISTORY

© Carlos "Charlie" Tarango 2014 45 www.talentseekscapital.com

THE "INTERNET" = MOST IMPORTANT ADVENT SINCE "PRINTING PRESS" IT PERMITS INDIVIDUALS/HUMANITY AS A WHOLE TO GROW KNOWLEDGE EXPONENTIALLY, WHEREAS PROPAGANDA AND MANIPULATION ARE AND ALWAYS WILL BE LIMITED BY HUMAN NATURE

MARKETS ARE NOT MANIPULATED, PARTICIPANTS ARE:

HUMAN NATURE CANNOT BE CONTROLLED, ONLY DIRECTED/MANIPULTATED

NOBODY IS FORCED TO TAKE ANY POSITION IN MARKETS

THERE IS NO "THEY"

ONLY "YOU" THE PARTICIPANT

"THEY" IS A PSYCHOLOGICAL CONSTRUCT USED FOR PROJECTION, BOTH POSITIVE AND NEGATIVE

THIS CAN BE AND IS MANIPULATED

"THEY" ARE US:

ALL PARTICIPANTS, AT <u>ALL</u> LEVELS = "MARKETS"

MOST WITH NO POWER AND A FEW WITH TREMENDOUS POWER

ALL SUBJECT EQUALLY TO THE PRIMARY FORCES:

MATHEMATICS AND HUMAN NATURE

SELF-INTEREST IS THE STRONGEST DRIVING FORCE IN HUMAN NATURE

REAL GAIN REQUIRES TRUE RISK

MANIFESTED THROUGH MATHEMATICS AND HUMAN NATURE

NO POWER CAN ALTER THAT:

FROM 2012 2014 APPLE FELL SOME 45 % THEN RALLIED SOME 70 % =

WELL OVER 100 % YIELD IN 2 YEARS AT EVEN $\frac{1}{2} = 25$ ANNUALIZED YIELD

BOTH INFLECTION POINTS, ON THE <u>DOWNSIDE AND UPSIDE</u> WERE <u>ANNUNCIATED CONTEMPORANEOUSLY</u> BY

"THE TAPE"

THE "ART OF TAPE READING" IS ALIVE, WELL AND <u>HIGHLY REFINED</u> WHEN THE <u>ELEMENT OF TIME IS PROPERLY APPLIED</u>

THIS PROVES THAT THE FEDERAL RESERVE AND VOLATILITY ARE TOTALLY IRRELEVANT AND MEANINGLESS TO <u>THE ONLY FACTOR THAT MATTERS IN MARKETS</u>:

YIELD

THIS RENDERS DISINGENUOUS ALL CLAIMS THAT THERE IS **NOT SUFFICIENT "PRICE MOVEMENT" TO EXTRACT YIELD**

THERE IS PLENTY OF YIELD, UP AND DOWN IN MARKETS

THE "FED" HASN'T CHANGED THAT, NOR EVER COULD

THE DEFICIENCIES ARE IN SKILL, NOT PRICE MOVEMENT OR **ANY ACT AND/OR NON-ACTION BY THE FEDERAL RESERVE**

THE 'MEME' "DON'T FIGHT THE FED" **SPRINGS FROM IGNORANCE, ARROGANCE AND INCOMPTENCE:**

"BOOM" AND "BUST" PREDATE AND WILL OUTDATE

ANYONE TRADING BASED ON THE FEDERAL RESERVE WILL "OWN" THE LOSSES THAT ARE SURE TO COME, NOT THE "FED"

ONCE AGAIN: "SMITH" HAS NO FIDUCIARY DUTIES

BELIEF IN THE ABILITY TO "CONTROL" MARKETS AS A WHOLE IS IGNORANCE BY THOSE WHO BELIEVE IT; ARROGANCE BY THOSE WHO THINK IT

SELF-INTEREST CANNOT BE COLLECTIVIZED

NOR CAN LIQUIDITY CURE INSOLVENCY

TO BELIEVE THIS IS TO BELIEVE THAT MAN CONTROLS MATHEMATICS

ARROGANCE OR IGNORANCE ? OR EXTRAORDINARY POPULAR DELUSION<u></u>?

© Carlos "Charlie" Tarango 2014 48 www.talentseekscapital.com

THE REAL BOTTOM

MAJOR LOSERS AND LIQUIDATIONS + RUINED LIVES AND REPUTATIONS GIANTS WILL FALL; MANY LESSER CRUSHED UNDER THEIR WEIGHT

DEFLATED IN CAPITAL AND REPUTATION

ALL APPROACHES HAVE FAILED: BEARS DISCREDITED ON THE INCESSANT RISE BULLS ON THE DEVASTATING DECLINE

=

CONFIDENCE IS THE CASUALTY

MOST UNABLE TO BUY WHEN IT TRULY IS A "GENERATIONAL LOW"

BELOW "BOOK VALUE", MARKED TO MARKET

"CONFIDENCE" DEAD AND HUBRIS LONG GONE

BOTTOM HAS ARRIVED

HISTORY AND MATHEMATICS HAVE NO MASTER

AT THE REAL BOTTOM THIS WILL BE CRYSTAL CLEAR

AS JESSE SAYS,

"NOWHERE DOES HISTORY REPEAT MORE THAN ON WALL STREET"

DEFINING GENIUS

WHAT IS "GENIUS"?

EINSTEIN AND NEWTON, ET AL., ONLY OBSERVED "WHAT" WAS HAPPENING AND/OR "WHY" (NEWTON = "WHAT" EINSTEIN = "WHY")

THE REAL GENIUS IS THUS THE ABILITY TO SEE, UNDERSTAND AND **EXPLAIN THE FORCES AT WORK**

OR WHEN ONE TAKES THE ACCUMULATED KNOWLEDGE AND REFINES IT IN A MATERIAL WAY

> THE GRAVITY OF CAPITAL IS THE FORCES AT **WORK RELATIVE TO CAPITAL**

TIME, PRICE, CAPITAL, POSITION AND JUDGMENT:

THE PRIME ELEMENTS

EINSTEIN'S "RELATIVITY" AND EUCLID'S "ELEMENTS" APPLIED TO CAPITAL

THAT IS THE "WHAT"

JESSE LIVERMORE EXPLAINS THE "WHY" **APPLYING "WHAT" REQUIRES UNDERSTANDING "WHY"**

© Carlos "Charlie" Tarango 2014 50 www.talentseekscapital.com

JESSE LIVERMORE, KNOWN AS THE "GREAT BEAR OF WALL STREET" WAS THE MASTER SHORT SELLER

CT IS THE STUDENT WHO EXCEEDED THE MASTER

THE BEST "CREDENTIALED BEAR" OF ALL

ALL DOCTRINE WHICH WOULD HOLD THAT 2 OR MORE GIVEN POSITIONS ARE TOTALLY DIFFERENT, ZERO CORRELATION, ETC., I CAN PROVE THAT THEY ARE REALLY <u>ONLY 1 POSITION</u>

I CAN REDUCE THE LARGEST 13-F TO A HANDFUL OF POSITIONS AND OUT YIELD ANY OTHER APPROACH OVER 4 YEARS, HANDS DOWN

WITH NO LEVERAGE WHATSOEVER

I CAN ALSO TAKE 4 COMPLETELY <u>DIFFERENT POSITIONS</u> IN <u>DIFFERENT</u> <u>INSTRUMENTS</u> AND EXTRACT APPROXIMATE YIELD IN EACH, SIMULTANEOUSLY OVER A GIVEN PERIOD OF TIME =

PROVING THAT POSITION IS RELATIVE TO TIME, NOT INSTRUMENT

PROVING THAT

"FUNDAMENTALISM" AND "DIVERSIFICATION" ARE FALSE

TIME IS THE SOLE PAYOR OF YIELD

© Carlos "Charlie" Tarango 2014 51 www.talentseekscapital.com

LEADERSHIP & OPPORTUNITY

WHAT I OFFER:

I CAN GET <u>ALL OF THE UPSIDE YIELD LEFT</u> FROM THIS POINT FORWARD AND MOST OF THE YIELD TO THE BOTTOM, 51 % SHORT AND 49 % IN US BILLS

I HAVE THE INTELLIGENT PATIENCE TO SIT TIGHT

ON ANY AMOUNT OF CAPITAL

PARTIES CONTROL THEIR OWN CAPITAL

PERFORMANCE IS THE FOUNDATION AMBITION THE GUARANTEE



TO THE MASTER'S ADMONISHMENT: "BUT CAN YOU SHOOT THE CORK OFF WHEN IT IS SHOOTING BACK"

THE ANSWER IS, YES I CAN

THAT IS THE COURAGE OF MY CONVICTIONS, NOT ARROGANCE

© Carlos "Charlie" Tarango 2014 52 www.talentseekscapital.com

The 1/10 Principle:

To Many \$ 1 Dollar is the Same as \$ 10. But to Some, \$ 10 Million is the Same as \$ 100 Million.

In an Average Day in APPLE 100 Million Changes Hands 50-100 Times.

There are <u>T</u>rillions in The Financial World, Not "*Chasing Yield*" as the 'meme' goes, but Rather Leadership –

For it is only through The Right Leadership that Yield Which <u>Can Be Kept</u> Will Follow.



"Extraordinary Popular Delusions c. 2014" is a Work in Progress, Not For Sale, but Rather Illumination and Advancement.

It represents a *Contemporaneous Commentary, A Treatise on Markets,* and the follow-on to the Greatest Book on Markets ever written: *"Reminiscences of a Stock Operator":* The *"Why"* – This is the *"What"*

Reminiscences like *Machiavelli* and *Sun Tzu* will Rightfully Live on through The Ages.

Ľ

Mark Twain is Rumored to Have Said:

"The Two Most Important Days in Your Life, are The Day you are Born, and The Day You Find Out Why":

Good Will Hunting Met The Legendary Jesse Livermore......

This Work is to Demonstrate That to Those Who Recognize and Embrace This Opportunity.

www.talentseekscapital.com

© Carlos "Charlie" Tarango 2014 53 www.talentseekscapital.com

References of Note: Reminiscences of a Stock Operator How to Trade in Stocks **Speculation as a Fine Art Extraordinary Popular Delusions and the Madness of Crowds** The Devil Take the Hindmost **45 Years in Wall Street** Wyckoff Method of Trading and Investing in Stocks **Trading for a Living** The Theories of Special and General Relativity **Euclid's "Elements"** Liber Abaci **De Divina Proportione The Intelligent Investor Security Analysis Dow Theory Technical Analysis of Stock Trends Market Wizards** 54 www.talentseekscapital.com © Carlos "Charlie" Tarango 2014

The Harvard Classics aka "The Five Foot Shelf" A Dynamic Theory of the Electromagnetic Field **On The Relative Motion of the Earth and Luminiferous Ether Ether and The Theory of Relativity** The Ether and The Universe **Allais Paradox The Pareto Principle** The Fables of Æsop The Meditations of Marcus Aurelius Antoninus The Lives of the Twelve Caesars Thinking as a Science The Wisdom of the Stoics The Way to Will Power **Human Action** The Road to Serfdom **The Fatal Conceit** A Tiger By The Tail Man, Economy and State **America's Great Depression** The Case Against the Fed © Carlos "Charlie" Tarango 2014 55 www.talentseekscapital.com

The Theory of the Leisure Class **Philosophiæ Naturalis Principia Mathematica Arithmetic, Population and Energy** The Limits to Growth **Atlas Shrugged** Wealth of Nations **Economics in One Lesson Principles of Political Economy & Taxation A Treatise on Political Economy** A Monetary History of the United States 1867 1960 A History of Money and Banking in the United States **Hume Essays Money, Bank Credit and Economic Cycles** A Theory of Debt Deflation When Money Dies **Lessons of History** The Story of Civilization **Essays on the Principles of Population Collapse of Complex Societies**

The Breakdown of Nations The Prince Art of War **On War** War is a Racket **Propaganda Public Opinion Republic** The Law **Democracy in America Constitution of the United States of America Constitution of the United Mexican States The Extraordinary Writs The Federalist Papers Supreme Court Reports Blackstone Commentaries Letters of Marque and Reprisal Federal Rules of Civil Procedure Federal Rules of Criminal Procedure Title 26 United States Code** And Countless Works Flowing Therefrom = Inclusive, Not Exclusive

© Carlos "Charlie" Tarango 2014 57 www.talentseekscapital.com

"Psychological Gravity"

"The more a Man is imbued with the Ordered Regularity of all Events the Firmer becomes his Conviction That there is No Room left by the Side of this Ordered Regularity for Causes of a Different Nature."

ALBERT EINSTEIN